







#### The history.

Our real estate agency was born in Turin in 1989. Andrea Chiusano had the idea and ambition to provide a high-end service to residential, commercial, industrial, and office real estate sellers, buyers, and tenants. Its core values are responsibility, transparency, and expertise. Andrea developed the business with his cousin Giancarlo Martino from the start, and subsequently with his brother Luca, when it moved from Corso San Maurizio, 7, to Via Pastrengo, 29. The brand thrived in the following 20 years, becoming a reference point for the Turin real estate market. Andrea's sons, Matteo and Carola, gave a decisive push to human resource development, which soon led to a doubling of the headquarters.

To expand to other significant national contexts, the company set up the Multiple Listing Service network named Unica, and opened executive offices in Sanremo and Milan.





The art of mediation culminates in a contract but develops through a relationship: a recipe of sensitivity, experience, and skill that no algorithm may ever achieve, because emotional intelligence is irreplaceable in such craft.



#### A high-value team to create high value.

We have created a team whose keyword is "synergy". Aware of the fact that a winning team is the result of good teamwork, our essential and instrumental principles are harmony and cooperation. Each player on the team has a specific role. Our executive philosophy is to provide all the support required to our collaborators so that they may put their heart and soul into business development, which is the essence of our mediation activity. We have thus created a structure to support them in performing logistics, bureaucratic, tax, contractual, administrative, advertisement, and marketing tasks. Each member of the team benefits from constant training designed to broaden knowledge, boost motivation, and optimize customer management.

Despite the structure has grown over the years, Chiusano & C. has remained a family-run business, where the direct relationship with the client is and will always be the winning strategy.





## Head offices and branches

Our executive offices have the dual function of customer reception locations and workplaces for staff, agents, and collaborators. This is why we believe it is important to give value to our spaces with designer architectures, innovative technology installations, and the utmost attention to greeting our clients in the most comfortable spaces possible to spend their time at our premises.



#### Via Pastrengo, 29

Lunedì - Venerdì: 9:00 - 13:00 - 14:30 - 19:00 Sabato solo su appuntamento Telefono: 011.568.28.58

Via Cesare Battisti, 9

TORINO

Martedì - Sabato 11.00 - 13.00 / 15.00-19.00 Chiuso Domenica e Lunedì Telefono: 011.53.92.84 Piazza Carlo Erba, 6

MILANO

Lunedì - Venerdì: 9:30 - 13:00 14:30 - 19:00 Telefono: 02.494.476.75

#### Via Roma, 70

SANREMO

Lunedì - Venerdì: 9:00 - 12:30 14:30 - 19:00 Sabato 9.00-12.30 pomeriggio su appuntamento Telefono: 0184.84.01.61





## Organisation

Expertise is our strength.

We offer state-of-the-art services for every kind of real estate. We match each demand with a skill, and each client with his/her agent. Chiusano & C. dedicates unconditional attention to marketing, with four operating departments at the customer's disposal.





Our department dedicated to luxury real estate and real property. Luxury real estate is never a mere construction: for some, it is a link to one's origins, or a historic symbol. In any case, it is a piece of heritage to protect and promote. This is why selling luxury real estate is a decision that requires experience and expertise. After 30 years in the business, our professionals have acquired specialized know-how and a network of international contacts.

Negotiation confidentiality, discretion, and client screening are the trademark elements of our work method.







Our department dedicated to selling and rental of service real estate and industrial real estate for manufacturing, handicraft, and logistics purposes.

In a field dedicated to businesses, the agents in this department need to have specific skills and cooperate with the top professionals in the urban design, safety, and environmental fields. Our work method may be summarized in two words: action and relationship; because no selling/rental action may be effective without a suitable trade relationship. In this regard, Chiusano Industry offers its support to the main trade associations.









Department dedicated to the rental of residential buildings, service real estate, and industrial real estate for manufacturing, handicraft, and logistics purposes. Our team can provide, when required, new rental solutions corresponding to the most modern market trends, both for those wishing to rent real estate and those who intend to put their own property up for rent.

To achieve this result, we avail ourselves of a large network of contacts as well as the great visibility offered through our promotion. Chiusano Immobiliare listings are viewed by thousands of users within a few days.





#### Brokerage

Mediation does not only involve selling a product, as does any trade, but an even more complex operation: finding a balance point between the two opposing parties, the seller and purchaser. Our philosophy is to provide a high-class service regardless of the real estate type, as attested by our corporate history.



COMPLESSI RESIDENZIALI DI NUOVA REALIZZAZIONE



COMPLESSI RESIDENZIALI DI NUOVA REALIZZAZIONE

LE FOTO RIPRODOTTE SI RIFERISCONO A UNITA IMMOBILIARE DA NOI INTERMEDIATA



COMMERCIAL FACILITIES

BUILDING LAND

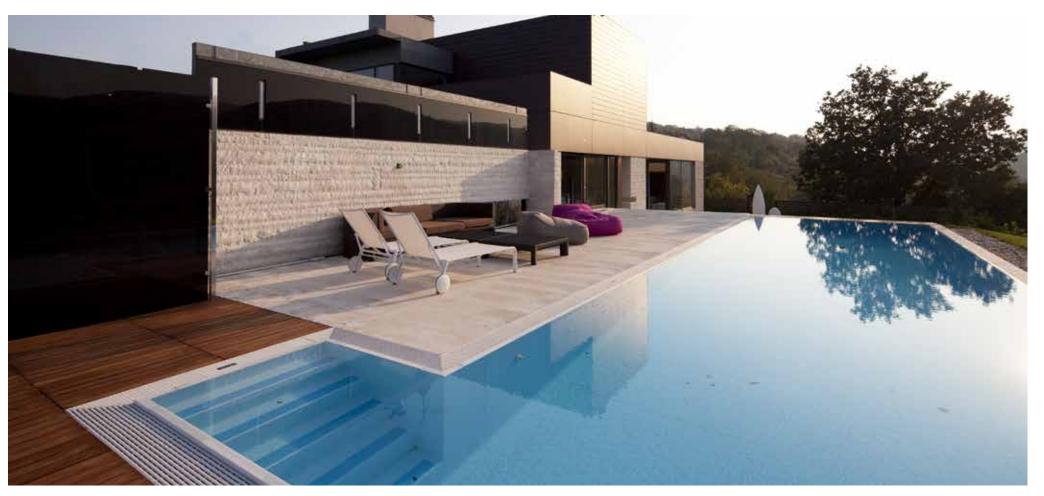


INDUSTRIAL WAREHOUSES

CORPORATE OFFICES



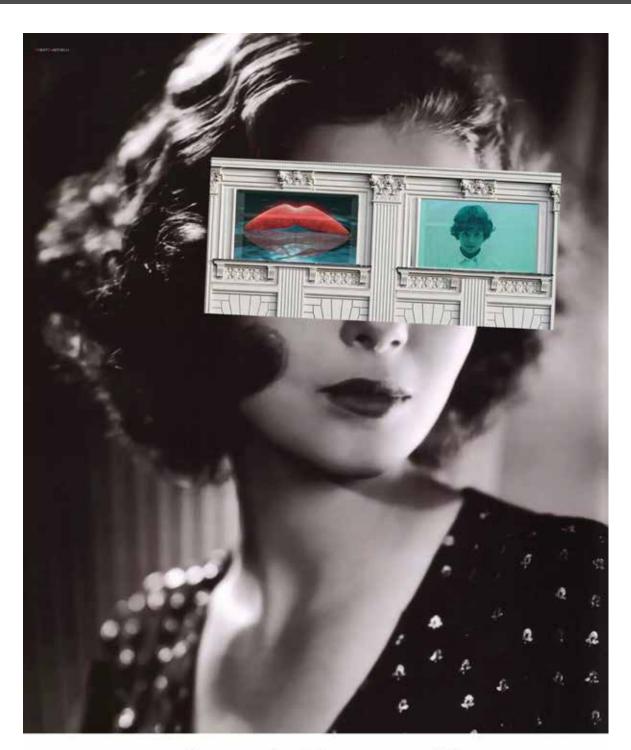
APARTMENTS





## Communication

Communication is a crucial component of mediation. To achieve significant results, suitable advertising investments are required in the scope of both brand strengthening and marketing of the products sold. This is why we follow a specific and systematic method to guarantee an effective commercial action with a constant and significant presence in all communication media.



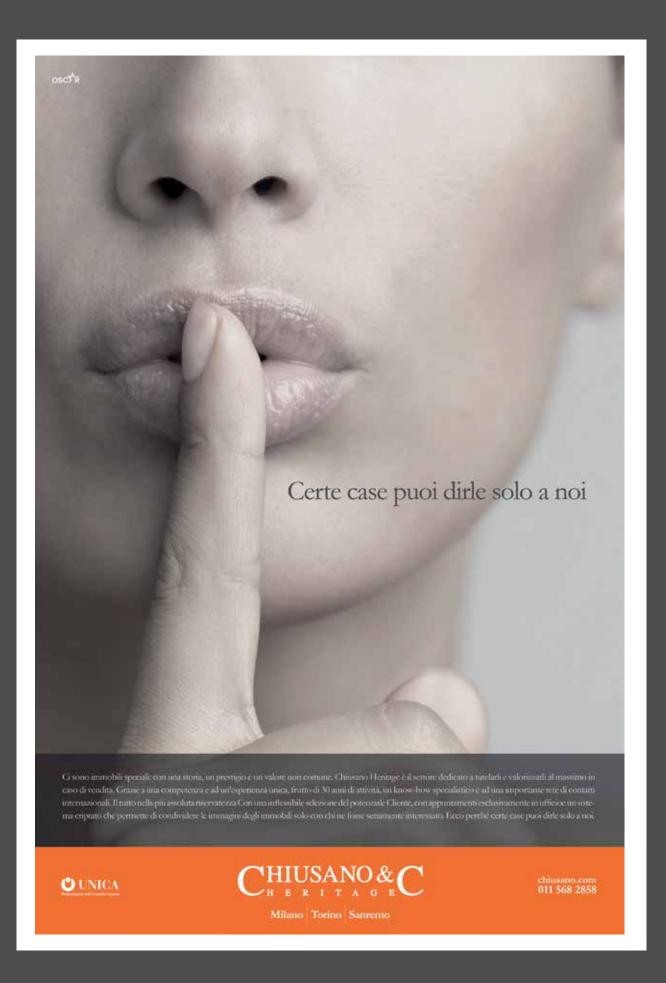
# Ars Vivendi

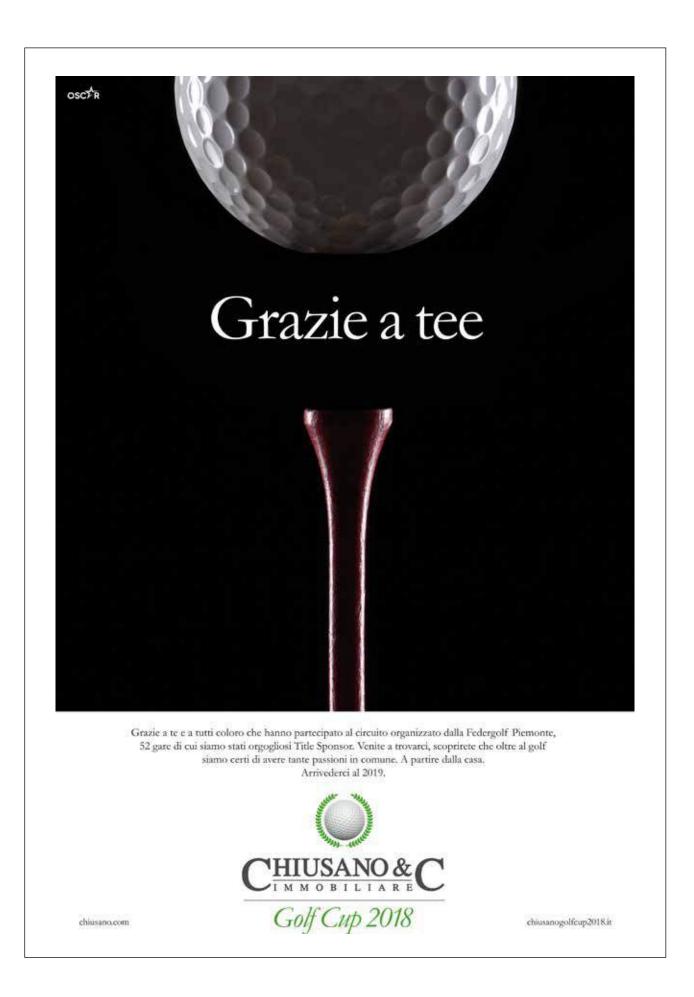
Siamo lieti di invitarVi all'apertura della nostra sede, completamente rinnovata. Un'inaugurazione esclusiva nel segno dell'Arte Contemporanea: i nuovi spazi saranno impreziositi da opere di Videoarte di Artisti di fama internazionale, provenienti dalla prestigiosa Collezione Videoinsight\*. Vi aspetiamo presso CHIUSANO & C. Immobiliare in via Pastrengo 29 a Torino, Sabato 30 Settembre dalle 10 alle 19 e Domenica 1 Ottobre dalle 10 alle 14.



Email per registrazione a evento.chiusano@chiusano.com





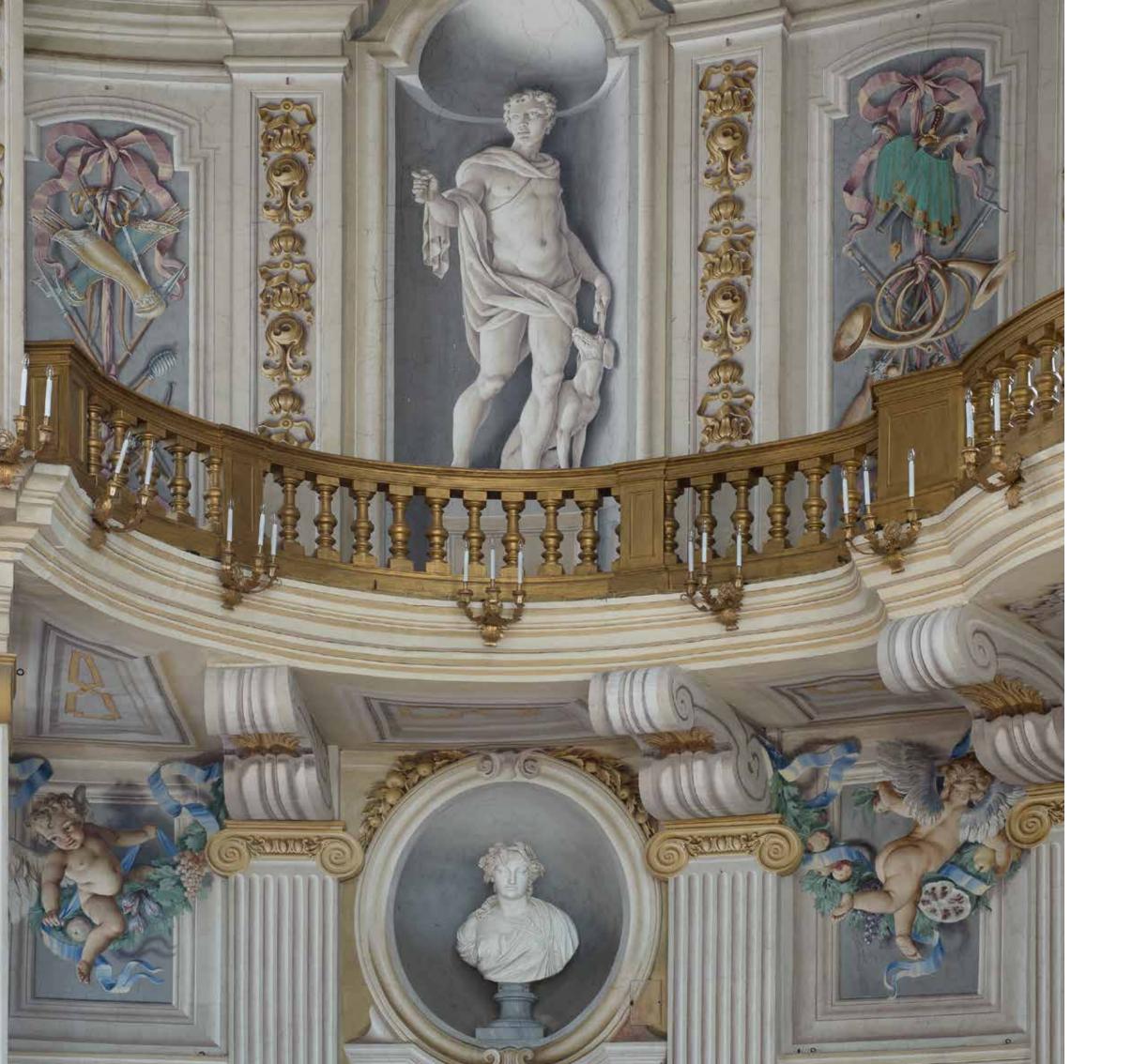






## Sponsorships

Financial results are not the only measure of a company's success: reputation is a key factor too. We have our clients at heart, but consider the communities in which we operate equally important: a form of social responsibility expressed through sponsorship of sports events - tennis and youth football - and art events such as exhibitions and jazz concerts.





The Consulta di Torino (board for the promotion of cultural/artistic heritage of Turin) was born out of the intention of Piedmont-based businesses to protect the city's cultural heritage. Chiusano Immobiliare is a proud member of the organization.

The Consulta has created a virtuous circle of Institutions, Authorities, Museum Directors and Curators, Companies, Banks, and Foundations that have contributed to the promotion of Turin beyond its well-known manufacturing leadership. The Members actively take part in Consulta activities through the Governing Bodies and Committees.





MILANO Piazza Carlo Erba, 6 - Telefono: 02.494.476.75

TORINO Via Pastrengo, 29 - Telefono: 011.568.28.58

SANREMO Via Roma, 70 - Telefono: 0184.84.01.61

App Chiusano





## www.chiusano.com

Partner





Società Certificata Sistema Qualità ISO 9001-2015 · nº 17061

